

Huron School District 2-2

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Kelly Christopherson
Business Manager

Memorandum

Date: January 23, 2017

To: School Board Members
Terry Nebelsick, Superintendent

From: Kelly Christopherson, Business Manager 

RE: School Bus Bids

We opened the bids on January 23 and a bid recap is attached. We asked for 4 bids from each vendor; two bids for diesel buses with different trade-in units and two bids for propane buses with different trade-in units.

We recommend accepting the bid for Unit #1 from Trucks of Bismarck for a diesel 2018 Freightliner bus with a Thomas body for a base bid of \$79,300; accepting their trade-in offer of \$3500 for our used 1989 MCI coach bus; for a net price after trade-in of \$75,800.

We recommend accepting the bid for Unit #2 from Trucks of Bismarck for a diesel 2018 Freightliner bus with a Thomas body for a base bid of \$79,300; accepting their trade-in offer of \$3750 for our used 2002 IHC Bluebird yellow school bus; for a net price after trade-in of \$75,550.

We recommend rejecting all bids for Units #3 and #4. These are the bids for the propane buses. Trucks of Bismarck was the low bidder for both propane buses also, but the respective prices after trade-in are \$85,400 and \$85,150. In total this is an additional \$19,200 for two propane buses.

We don't recommend spending the extra money for propane buses. When the next round of diesel emissions standards takes effect in a couple of years, it may again make sense to look at propane buses because then the cost difference may not be as much as it is now.

Huron School District 2-2
 Two School Buses
 Bid Recap
 January 23, 2017 at 9:00 am

Unit #1 - One (1) 2017 or newer 71-passenger school bus.
 Unit #1 - Trade-in 1989 MCI, serial number: 1M8GDM9A5KP042911
 DIESEL

Vendor	Bond/ Check	Bus	Base Price	Trade-in	Net Price	Meet's Specifications?
Harlow's Bus Sales	Yes	2018 IHC	80,797.00	0.00	80,797.00	Lacking 3 year/50,000 mile warranty on some components
North Central Coach	Yes	2018 Bluebird	80,409.00	2,500.00	77,909.00	Yes
Trucks of Bismarck	Yes	2018 Freightliner	79,300.00	3,500.00	75,800.00	Yes

Unit #2 - One (1) 2017 or newer 71-passenger school bus.
 Unit #2 - Trade-in 2002 IHC Bluebird, serial number: 1HVBBABP92H529092
 DIESEL

Vendor	Bond/ Check	Bus	Base Price	Trade-in	Net Price	Meet's Specifications?
Harlow's Bus Sales	Yes	2018 IHC	80,797.00	2,000.00	78,797.00	Lacking 3 year/50,000 mile warranty on some components
North Central Coach	Yes	2018 Bluebird	80,409.00	2,000.00	78,409.00	Yes
Trucks of Bismarck	Yes	2018 Freightliner	79,300.00	3,750.00	75,550.00	Yes

Unit #3 - One (1) 2017 or newer 71-passenger school bus.
 Unit #3 - Trade-in 1989 MCI, serial number: 1M8GDM9A5KP042911
 PROPANE

Vendor	Bond/ Check	Bus	Base Price	Trade-in	Net Price	Meet's Specifications?
Harlow's Bus Sales	Yes	2018 IHC	90,681.00	0.00	90,681.00	Lacking 3 year/50,000 mile warranty on some components
North Central Coach	Yes	2018 Bluebird	87,433.00	2,000.00	85,433.00	Not on Transmission
Trucks of Bismarck	Yes	2018 Freightliner	88,900.00	3,500.00	85,400.00	Yes

Unit #4 - One (1) 2017 or newer 71-passenger school bus.
 Unit #4 - Trade-in 2002 IHC Bluebird, serial number: 1HVBBABP92H529092
 PROPANE

Vendor	Bond/ Check	Bus	Base Price	Trade-in	Net Price	Meet's Specifications?
Harlow's Bus Sales	Yes	2018 IHC	90,681.00	2,000.00	88,681.00	Lacking 3 year/50,000 mile warranty on some components
North Central Coach	Yes	2018 Bluebird	87,433.00	1,500.00	85,933.00	Not on Transmission
Trucks of Bismarck	Yes	2018 Freightliner	88,900.00	3,750.00	85,150.00	Yes